

IR Policy

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IR Policy

Policy on International Relations

IIM Bodh Gaya aims to be one of the top business school in the world, offering world-class research environments and programmes. In an increasingly globalised world, close international cooperation with top business schools and universities across the globe will play a vital role for IIM Bodh. IIM Bodh Gaya wishes to strengthen its international position and branding in the following areas:

- IIM Bodh Gaya will enhance its International Relations with internationally recognized business schools and universities across the world.
- IIM Bodh Gaya will build the study environment of global standards and to send one-third of the class to the partner institutions across the globe for one Term to complete their course work.
- IIM Bodh Gaya will develop and strengthen the level of cooperation on research and education with International business world.
- IIM Bodh Gaya will participate in the International Rankings for MBA and Executive MBA.
- IIM Bodh Gaya will develop its areas of cooperation such as Faculty Exchange, Student Exchange, Joint and Collaborative Research, Joint Conferences, Joint Seminars, Joint Workshop and Symposium with internationally recognized business schools and universities across the world.
- IIM Bodh Gaya will encourage administrative staff to get international exposure in order to ensure efficient and professional commitment.

Policy on Student Exchange

- IIM Bodh Gaya will encourage and motivate students of MBA to go under Student Exchange Programme to complete one term at Partner Business School in the world without paying any tuition fee. Similarly, IIM Bodh Gaya will not charge any tuition fee from students under Exchange Programme from the partner institutions.
IIM Bodh Gaya will collaborate and strengthen its tie ups with internationally recognized business schools and universities in the world for exchange of students of MBAs.
- IIM Bodh Gaya will explore new tie ups in order to strengthen and positioning at International level.
- IIM Bodh Gaya will collaborate and strengthen its tie ups with internationally recognized business schools and universities in the world for exchange of students of Part time Executive MBA.
- IIM Bodh Gaya will explore and call international recruiters for the recruitments of our students.
- IIM Bodh Gaya and the partner institution will have no financial implication under Students Exchange Program

Policy on Faculty Exchange

- IIM Bodh Gaya will promote contacts and co-operation with partner institutions between faculty members of both the institutions. It is to be emphasised that contacts and co-operation between faculty members create a strong basis for the development of joint research projects, exchange of teaching materials and exchange of students.
- Both the Institutions will nominate the faculty members. Both institutions (IIM Bodh Gaya and Partner Institutions) will invite faculty members from the partner School to teach part of a course (15 hours) or a full course (30 hours) under the Faculty Exchange Program.
- Faculty members under exchange programme will explore the possibilities of conducting joint research and organising joint conferences jointly.
- Faculty exchange will be done as per the following terms:
 - The host institution will bear to and fro economy class air travel cost.
 - The host institution will arrange lodging, boarding, local transport & hospitality at their own cost.
 - The host institution will pay to the visiting faculty honorarium for number of hours taught as per their norms.
 - Visiting faculty of either institution will complete the entire academic requirement before leaving the host institute including submission of grades, marks etc.
 - In addition to the teaching commitment, visiting faculty will also give a research seminar at the host institution.
 - Visiting faculty will explore the possibilities of conducting joint research and organising joint conferences with the faculty of the host institution.

Policy on Faculty Exchange, Collaborative Research & Joint Conferences

- IIM Bodh Gaya will develop an excellent research environment in collaboration with nationally and internationally acclaimed business schools, business communities and universities of the world.
- IIM Bodh Gaya faculty will do joint and collaborative research which would contribute towards innovation and growth of the region and nation besides providing value added education.
- IIM Bodh Gaya will encourage the research scholars of Doctoral Programme to visit abroad for one month to three months for concentrated research work and international revelation in the field of research.
- IIM Bodh Gaya will invite a faculty from abroad for the evaluation of the thesis of the research scholars.
- IIM Bodh Gaya will strive and network for the internal funding, funding from partner institutions and international funding agencies for quality and value based research work.

- IIM Bodh Gaya faculty and research scholars will develop case studies, working papers, management cases etc in collaboration with the faculty and scholars from abroad.
- IIM Bodh Gaya will enterprise for joint publications of books, case studies, research works, working papers, management cases etc.
- IIM Bodh Gaya will establish a network with the leading business schools and universities for international conferences on various areas of academic cooperation.

Policy on Global Management Development Programmes/ Executive Education (MDP/EE)

- IIM Bodh Gaya will organise open MDPs for the executives from international clients across the world.
- IIM Bodh Gaya will organise Advancement Management Programmes (AMPs) and Overseas Learning Programmes (OLPs) for the senior executives from MNCs, PSUs, and other national clients, which would be conducted here in India and abroad.
- IIM Bodh Gaya will organise AMPs and OLPs for the senior executives from national and international clients, may be 50 percent from India and 50 percent from abroad, which would be conducted here in India and abroad.
- IIM Bodh Gaya will organise sector specific and customized MDPs, AMPs, OLPs for our national and international clients which may be conducted jointly by IIM Bodh Gaya and other partner institutions.
- IIM Bodh Gaya will set of connections with the SAARC Nations for the Executive Education Programme and MDPs.

Criteria for Selecting Partner Institution

IIM Bodh Gaya will collaborate with the business schools/universities across the globe to realise our vision. We should collaborate with Business Schools across the globe, who meets at least one of the following criteria:

- Top 100 Business Schools as per Financial Times (FT) Ranking
- The Business School should have accreditation from any one of the International Accreditation Agency like Association to Advance Collegiate Schools of Business (AACSB), USA; European Foundation for Management Development (EFMD)'s EFMD Quality Improvement System (EQUIS) or Association of MBAs (AMBA), UK.
- Should be ranked among one of the top business school in their country.
- Any top business school across the world having academic collaboration with IIMs and top business schools in India (IITs, MDI, XLRI, FMS etc.).

Standard MoU Format
MEMORANDUM OF UNDERSTANDING

For Academic & Research Exchange

Between

Indian Institute of Management Bodh Gaya
India

&

XXXXXXXXXXXX

XXX Business School

XXX

MEMORANDUM OF UNDERSTANDING

For Academic & Research Exchange

between

Indian Institute of Management Bodh Gaya, India

and

XXXXXXXXXXXXXXXXXXXXXXXXXX

ARTICLE I

PREAMBLE

Indian Institute of Management Bodh Gaya, India (IIM Bodh Gaya) has been set up by the Government of India, Ministry of Human Resource Development in the state of Bihar, India in 2015. IIM Bodh Gaya offers Post-Graduate Programmes, Executive Education and Consulting Services and Research.

XXX School, a Grande Ecole, is heir to a long tradition of teaching and research based on the needs of businesses and markets. Founded in 1897 by the Chamber of Commerce and Industry of Montpellier, the school has succeeded in continually refining its specialised teaching in management science to adapt its courses to constant changes in local and global economic environments. The quality of its strategy and results is internationally recognised. Its triple international accreditation (AACSB, AMBA, and EFMD/EPAS), its place on the Financial Times Ranking of the world's best Master in Management programmes as well as its place in the French rankings attest its excellent international reputation. (Sample Partner School. Information)

ARTICLE II

OBJECTIVE

The co-operation program aims to foster advancement in teaching, research, cultural understanding, as well as international reputations of both institutions through: the exchange of postgraduate students (e.g., MBA, Executive MBA, etc.), faculty members, and teaching materials; the organisation of joint corporate training programs (e.g., Executive Education), joint research programs, joint conferences; and other academic exchanges that both institutions agree to. Both institutions will ensure compliance with copyrights (PowerPoint PPT, cases, etc.).

ARTICLE III

SCOPE OF COOPERATION

I. Student Exchanges

a) Post Graduate Students

1. Each institution will accept only Post-Graduate students from the other institution, starting in the academic year 2019-20. Exchange students will normally not spend more than one semester/term at the host institution.
2. Applicants from XXXX and IIM Bodh Gaya will fill out application forms of the host institution. Students will be pre-selected by their home institutions with final acceptance made by the host institution. The host institution may refuse, with or without cause, to accept any pre-selected student, and the host institution shall not be liable for damages to the home institution as a result of the host institution's refusal to accept any pre-selected student. However, admissions decisions will generally depend on home institutions' recommendations. Notwithstanding the foregoing, XXXXX School and IIM Bodh Gaya agree not to discriminate on the basis of race, creed, sex, or national origin in the decision of whether to accept a pre-selected student.
3. XXX School and IIM Bodh Gaya agree to exchange up to xxx students for one semester/term of study per academic year. Upon mutual agreement, additional students from each institution can participate provided that the overall reciprocity as described in Article 4 is adhered to.
4. The basis of this exchange agreement is reciprocity. At no time during the course of this agreement may the imbalance in the exchange exceed fifteen students unless this imbalance is explicitly accepted.
5. XXXX students will be considered as regular non-degree MBA students at IIM Bodh Gaya with grades determined in accordance with prevailing standards at IIM Bodh Gaya. IIM Bodh Gaya students will be considered as regular non-degree students at XXXXXX School with grades determined in accordance with the Partner Institution standards. The XXXX School program co-ordinator will transmit grades earned at XXX School by exchange students to IIM Bodh Gaya co-ordinator without delay and vice-versa. All academic records will be kept confidential with access open only to the student and the designated offices at the two institutions.
6. XXX School students will specify their English language proficiency, and their wishes to attend courses in English.
7. XXX School will allow full credit transfer for approved subjects successfully completed by its students at IIM Bodh Gaya and IIM Bodh Gaya will grant full credit transfer to its students for approved subjects successfully completed at XXXX School.
8. The exchange student may enrol in any academic course offered at the host institution for which they are qualified, with the exception of those courses in which space is unavailable due to enrolment caps. The host institution also reserves the right to exclude the students from restricted enrolment programs:

9. Exchange students will be responsible for all of their expenses including living expenses, transportation costs, medical insurance and book purchase during their stay at the host institution.
10. No tuition fee will be charged by the host institution.

b) Doctoral Students

IIM Bodh Gaya PhD Program

1. Both the institutions will encourage the doctoral students to get co-supervisor from faculty of partner institutions provided such faculty has demonstrated expertise on the thesis topic by way of paper published in reputed journals on such topic.
2. Both institutions will facilitate doctoral students to spend six months to one year at the partner institution to pursue their research activities.
3. The cost of air travel, accommodation, meals and local transportation etc of such exchange students will be borne by the host institution.
4. No tuition fee will be charged by either institution for such exchange.
5. The exchange would commence only after the request of a doctoral student has been accepted in writing by the host institution.

XXX– IIM Bodh Gaya DBA Program

Both institutions will explore possibility of offering a joint DBA (Doctorate in Business Administration) Program for working professionals.

II. Faculty Members Exchange

1. XXXX School and IIM Bodh Gaya will promote more contacts and co-operation between their faculty members. It is to be emphasised that contacts and co-operation between faculty members create a strong basis for the development of joint training programs, formulating joint research projects, exchange of teaching materials, and exchange of students.
2. Under this agreement XXXX School and IIM Bodh Gaya may invite faculty members from the partner School to teach part of a course (15 hours) or a full course (30 hours). All invited professors will have very good research credentials and publish in top rated journals (e.g., CNRS/FNEGE ranks 1 & 2 journals).
3. The Heads of both Schools will work out the release of the faculty members under the exchange program.
4. The faculty exchange will be done as per the following terms:
 - i) The host institution to bear economy class air travel cost to and fro.
 - ii) The host institution will arrange lodging, boarding, local transport & hospitality at their own cost.
 - iii) The host institution will pay to the visiting faculty honorarium for number of hours taught as per their norms.

- iv) Visiting faculty of either institution will complete the entire academic requirement before leaving the host institute including submission of grades, marks etc.
- v) In addition to the teaching commitment, visiting faculty will also give a research seminar at the host institution.
- vi) Visiting faculty will explore the possibilities of conducting joint research and organising joint conferences with the faculty of the host institution.

III. Joint Management Development Programs / Executive Education Programs

1. Under this agreement both institutions will explore possibilities of collaboration in conducting middle and senior management training programs in business management topics with a view towards promoting the image of both Schools as disseminators of state-of-the-art knowledge in this field.
2. The joint Management Development Programs will be done on the following lines:
 - i) Each institution will bring 50% of the total participants of a program numbering about 20 to 30.
 - ii) Such joint programs may be done in either of the three modes;
 - a) All participants from same company having offices in the respective country of both the institutions.
 - b) Participants can be drawn from different companies from one specific sector such as oil, energy, banking, pharmaceuticals, automobile, retailing etc.
 - c) An open program where participants can be drawn from different companies from different sectors.
 - iii) Each institution will charge fees as per their norms from the participants registered by them.
 - iv) The program will be of two weeks duration. One week of the program will be conducted at IIM Bodh Gaya and one week will be conducted by XXXX School at their facilities.
 - v) Each Institution will arrange the academic sessions, industry visit, cultural visits etc. for the one-week duration at their own cost. They will also arrange accommodation, meals, local transportation and other hospitality for all the participants for their one-week duration at their own cost.
 - vi) The air travel between the two countries for the participants will be arranged by their respective institution.
 - vii) Since the participants will be brought in 50:50 ratios, the fee charged from the respective participants will not be required to be shared with partner institution.

IV. Joint Program for Africa

XXX and IIM Bodh Gaya will explore the possibilities of offering for joint degree awards program and joint certificate awards program.

V. Organising Joint Research Programs

1. Under this agreement, both institutions, collaboration in research activities will be explored in subjects of mutual interest and benefit. Such collaboration will be fostered through the exchange of faculty members, exchange of doctoral students, and sharing of academic material.

VI. Organising Joint Conferences

1. Under this agreement between XXXX School and IIM Bodh Gaya, both institutions shall explore the feasibility of organising joint international and local academic and business conferences to improve visibility and enhance the image of both institutions as quality service providers to business and industry.

VII. Study Tour

1. Both institutions will accept to host short study tour of a few weeks by the students of partner institution.
2. Such study tour will be customised as per the requirements of home institution. The charges for such study tour will be paid to the host institution by the home institution.

VIII. Other Academic Activities

1. Depending on the need, XXXX School and IIM Bodh Gaya may formulate other mutually beneficial academic exchange programs based on requests from XXX School and IIM Bodh Gaya.
2. XXX School and IIM Bodh Gaya may develop joint-certification and joint-degree programs through consortium arrangements between themselves or jointly or severally with third parties. This would however not place any restrictions on XXXX School and IIM Bodh Gaya to pursue such arrangements with third parties in their respective individual capacities.

ARTICLE IV

SPECIAL PROVISIONS

1. XXXX School and IIM Bodh Gaya agree to provide to the participants the following services at no cost unless otherwise provided herein:
 - (a) Academic counselling;
 - (b) Appropriate campus facilities for the participants of both institutions;
 - (c) To help students to find appropriate accommodations as far as possible, to be agreed upon a case-by-case basis with cost borne by the participants;
 - (d) An orientation program prior to commencement.
2. Each institution will assist its incoming participants in obtaining the appropriate visa for the period of exchange. Notwithstanding the foregoing, each participant shall be ultimately responsible for obtaining his/her visa, passport or other necessary documents and paying the same, and the institutions shall not be liable to each other or to any participant for the failure of the participant to obtain the same.
3. Each participant in exchange will enjoy the same rights and privileges as students and staff of the host institution, and will be expected to abide by the rules and regulations of the host institution.
4. If the host institution has Health Services, participants in the exchange will be eligible to utilise these facilities. XXXX School and IIM Bodh Gaya participants will be required to have medical and accident insurance, of a type and in an amount acceptable to the host institution, the cost of which will be paid by the participant.
5. The obligations of the parties under this agreement are only for the participants and include neither spouses nor dependants. Those who accompany the participants are the responsibility of the participant.
6. This agreement places no financial obligation on either of the partner institution.
7. This agreement also places no obligations on either of the partner institutions to restrict such arrangements between themselves and both XXXX School and IIM Bodh Gaya would continue to enjoy the freedom to pursue other arrangements with other parties.
8. Nothing shall diminish the full autonomy of either institution, nor should any constraints be imposed by either upon the other in carrying out the agreement.

ARTICLE V

DURATION

1. This Agreement will be in force from the date on which it is signed and will be effective for the duration of five (5) years from the date of signature hereof.
2. Any modifications concerning the present Agreement may be made only by mutual consent in writing between the authorised representatives of the parties.
3. Either party may terminate this agreement at any time by giving six months notice in writing to the other party although such action will only be taken after mutual consultation in order to avoid any possible inconvenience to all concerned. Regardless of termination, the parties shall continue to fulfil their obligations hereunder until all participants who have commenced the program may complete the term in session at the time of termination or the work which is in progress at the time of termination.
4. The Agreement may be renewed automatically, unless either or both partners express in writing their intention to withdraw from the co-operation, subject to a six months notice.
5. There are two signed copies of this agreement (comprising of 7 pages). A copy each is retained by the two parties hereto.

XXXXXXXXX ,

Dean

XXXXXXXXX School

XXXX

Date and seal

Vinita.S. Sahay,

Director,

Indian Institute of Management Bodh Gaya,

India

Date and seal